

RFQ# 937553 Gibson Creek Rehabilitation-Area 1- Dupont Avenue				
Evaluation Criteria (Max Points)	American Infrastructure Technologies Corporation	Insituform Technologies, LLC	Layne Inliner, LLC	SBW Constructors, LLC
Project Approach and Business Plan (20 Points)	8	18	15	15
Capacity and Scheduling (15 Points)	11	15	13	13
Firm Qualifications (10 Points)	7	8	8	6
Team Qualifications (5 Points)	5	5	4	4
Cost (50 Points)	44.21	50	44.85	49.85
<b>Total (100 Points)</b>	<b>75.21</b>	<b>96.00</b>	<b>84.85</b>	<b>87.85</b>
<b>Strengths &amp; Weaknesses</b>				

**American Infrastructure Technologies Corporation (75.21 Points)**

**Strengths:** Detailed traffic control plan; projects of similar size; relevant project experience of key individuals.

**Weaknesses:** Narrative demonstrating firm's understanding of the project lacked detail; firm's delineation of the management plan for the project lacked detail; failed to address cost overrun risks associated with the project; firm's project scheduling plan lacked detail; failed to identify contract duration concerns regarding the project; failed to address the Jocelyn Hollow area of the project; failed to address firm's current workload; failed to provide projects of similar scope and complexity.

**Insituform Technologies, LLC (96.00 Points)**

**Strengths:** Detailed narrative demonstrating the firm's understanding of the project and how to accomplish desired deliverables; detailed traffic control plan; detailed risk mitigation plan; detailed Quality Assurance Plan; detailed schedule demonstrating firm's understanding of contract delivery requirements; detailed contract duration concerns and considerations for adjusting on time for scope of work; detailed narrative for ensuring a timely delivery on services and/ or products for the project; projects of similar scope and complexity; detailed explanation on how the specialized knowledge and experience of individuals will be utilized on project; relevant project experience of key individuals.

**Weaknesses:** Failed to provide project of similar size; litigation; failed to address the Jocelyn Hollow area of the project.

**Layne Inliner, LLC (84.85 Points)**

**Strengths:** Projects of similar size, scope, and complexity; detailed demonstration of firm's plan to manage CIPP lining.

**Weaknesses:** Narrative demonstrating firm's understanding of the project lacked detail; firm's delineation of the management plan for the project lacked detail; failed to address the Jocelyn Hollow area of the project; litigation; project management team provided for project differs from project management team shown on previous projects; firm's contract duration concerns and considerations for adjusting on time for scope of work lacked detail; firm's explanation on how the specialized knowledge and experience of individuals will be utilized on project lacked detail; firm's explanation of key personnel's involvement in the scope of work lacked detail.

**SBW Constructors, LLC (87.85 Points)**

**Strength:** Detailed demonstration regarding the firm's understanding of the Jocelyn Hollow area of the project.

**Weaknesses:** Narrative demonstrating firm's understanding of the project lacked detail; organizational chart lacked detail; failed to provide a Quality Assurance Plan; risk mitigation plan lacked detail; firm's contract duration concerns and considerations for adjusting on time for scope of work lacked detail (did not address sequence of work); firm's explanation of delivery concerns regarding the scope of work lacked detail; failed to provide projects of similar size and scope; failed to provide the number of change orders on previous sample projects; firm's explanation on how the specialized knowledge and experience of individuals will be utilized on project lacked detail (rehabilitation work not specified); resumes for subcontractors lacked detail.

Enter Solicitation Title & Number Below

Gibson Creek Rehabilitation -Area 1-Dupont Avenue

**50**

Offeror's Name

Bids

RFP Cost  
Points

Insituform Technologies, LLC

\$5,013,060.00

**50.00**

SBW Constructors, LLC

\$5,028,350.00

**49.85**

Layne Inliner, LLC

\$5,589,308.50

**44.85**

American Infrastructure Technologies Corporation

\$5,669,015.00

**44.21**

## PNP Compliance Results Form

<b>Department Name: Water</b> <b>RFP/ITB Number: 937553</b> <b>Procurement Name: Gibson Creek Rehabilitation - Area 1 - Dupont Avenue</b>		
<b>Primary Contractor</b>	<b>PNP Compliant (Yes/No)</b>	<b>Determination Comments/% of Participation Proposed or Bid</b>
Insituform Technologies, LLC	Yes	Insituform Technologies, LLC successfully completed the GFE outreach to three certified MWBEs: Pipe Works Plus (Declined), Underground Eyes - 10% (Accepted) and Pavement Restoration (Declined).

\*Denotes Contractor with whom follow up was required

Date: 07/15/16

Metro Buyer: Genario Pittman

BAO Rep: Tina R. Burt

BAO SBE Assessment Sheet

**BAO Specialist: Tina R. Burt**  
**Contract Specialist: Genario Pittman**

**Department Name: Water**  
**RFP/ITB Number: 937553**

**Project Name: Gibson Creek Rehabilitation - Area 1 - Dupont Avenue**

<b>Primary Contractor*</b>	<b>Prime Bid Amount</b>	<b>Total Offered SBE (\$)</b>	<b>SBEs approved?</b>	<b>Total Approved SBE (\$)</b>	<b>SBE (%)</b>	<b>Comments</b>
Insituform Technologies, LLC	\$5,013,060.00	\$1,858,790	Yes	\$1,858,790	37.1%	Insituform Technologies, LLC proposed to use approved SBEs Underground Eyes (\$500,575/10%), Craftco (\$999,675/19.9%), and CK Masonry (\$358,540/7.2%).

**Column Headings**

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

**Gray cells with bold text contain formulas that can not be changed.**